



**PRICE SUBMISSION SHEET
PESTICIDES & FERTILIZERS
March 8, 2021 (Revision 1)**

SOLICITATION NO.: IFB 8600 DCM 1039

BUYER: Diana McIntosh

Special Instructions: Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City of Austin ("City") seeks to establish a contract with a qualified contractor to provide pesticides & fertilizers on an as needed basis as stipulated in this Invitation for Bid. This contract will support the Parks and Recreation's Golf Division. The City reserves the right to add or delete departments as may be deemed necessary.

It is the City's preference to award a single contract for the pesticides and fertilizers. However, the City reserves the right to award any lines or group of specific line items as a result of this solicitation. Award shall be based on individual or groups of specific line items, cost, or any criteria deemed by the City to be most advantageous to the Golf Division. This IFB will be awarded to Contractors that submits the lowest responsive bid. The City also reserves the right to refrain from awarding any lines or group of specific line items as a result of this solicitation and, instead, award the entire contract to a supplier available through a cooperative purchasing agreement.

CATEGORY 1

ITEM NO.	DESCRIPTION	BUYER APPROVED EQUAL PRODUCT	UNIT OF MEASURE	ESTIMATED QUANTITY	UNIT PRICE	EXTENDED PRICE
CATEGORY 1.A - PESTICIDES						
1.A.1	Revolver Herbicide	Manufacturer: Bayer Model No.: REVOLVE001	87 oz Bottle	20	\$ 605.12	\$ 12,102.40
1.A.2	Katana Herbicide	Manufacturer: PBI Model No.: KATANA002	Bottle	6	\$ 194.40	\$ 1,166.40
1.A.3	Glyphosate Pro Herbicide 41%	Manufacturer: BAYER Model No.: RANGER529	30 Gallons	6	\$ 448.50	\$ 2,691.00
1.A.4	Andersons Crabgrass & Goosegrass Control	Manufacturer: ANDERSONS Model No.: GOOSEGR521	28.8 lb Bag	58	\$ 102.00	\$ 5,916.00
1.A.5	Kerb SC T & O	Manufacturer: CORTEVA Model No.: KERB002	2.5 Gallons	20	\$ 700.00	\$ 14,000.00
1.A.6	Antaras	Manufacturer: HELENA 1 GALLON CONTAINER Model No.: ANTARES007	2.5 Gallons	10	\$ 470.00	\$ 4,700.00
1.A.7	MSMA + Herbicide	Manufacturer: PAMOL Model No.: TARGET468	2.5 Gallon	5	\$ 68.00	\$ 340.00
1.A.8	Battleship Herbicide	Manufacturer: HELENA Model No.: BATTLES275	2.5 Gallon	5	\$ 135.00	\$ 675.00
1.A.9	Specticle Pre-emergent Herbicide	Manufacturer: BAYER Model No.: SPECTIC018	Gallon	50	\$ 1,576.35	\$ 78,817.50
1.A.10	Ronstar Flow Pre-emergent Herbicide	Manufacturer: BAYER Model No.: RONSTAR012	2.5 Gallon	160	\$ 312.50	\$ 50,000.00
1.A.11	Barricade Pre-emergent Herbicide	Manufacturer: SYNGENTA Model No.: BARRICA012	5 lb Bottle	80	\$ 87.50	\$ 7,000.00
1.A.12	Surflan Pre-emergent Herbicide	Manufacturer: DISCONTINUED Model No.: NO BID	2.5 Gallons	24	\$ -	\$ -
1.A.13	Certainty Herbicide	Manufacturer: NUFARM Model No.: CERTAIN001	1.25 oz Bottle	50	\$ 84.00	\$ 4,200.00

CATEGORY 1.B - FUNGICIDES						
1.B.1	Daconil Weather Stick Fungicide	Manufacturer: SYNGENTA Model No.: DAPONIL240	2.5 Gallon	40	\$ 160.00	\$ 6,400.00
1.B.2	Insignia Fungicide	Manufacturer: BASF Model No.: INSIGNI006	2.5 Gallon	8	\$ 2,957.50	\$ 23,660.00
1.B.3	Heritage Fungicide Granular	Manufacturer: SYNGENTA Model No.: HERITAG001	30 lb Bag	15	\$ 54.00	\$ 810.00
1.B.4	Heritage Fungicide Floable	Manufacturer: SYNGENTA 1GALLON CONTAINER Model No.: HERITAG259	2.5 Gallon	20	\$ 530.00	\$ 10,600.00
1.B.5	Cleary's 3336 Fungicide	Manufacturer: NUFARM Model No.: CLEAR077	2.5 Gallon	20	\$ 217.33	\$ 4,346.60
1.B.6	Fore 80% Fungicide	Manufacturer: CORTEVA Model No.: FORE177	6 lb Bag	30	\$ 52.50	\$ 1,575.00
1.B.7	Subdue Maxx Fungicide	Manufacturer: SYNGENTA Model No.: SUBDUE498	Gallon	30	\$ 538.00	\$ 16,140.00
1.B.8	Lexicon Fungicide	Manufacturer: BASF Model No.: LEXICON001	21 oz Bottle	21	\$ 525.00	\$ 11,025.00
1.B.9	Banol Fungicide	Manufacturer: BAYER Model No.: BANOL532	2.5 Jug	4	\$ 999.20	\$ 3,996.80
1.B.10	Segway Fungicide	Manufacturer: PBI Model No.: SEGWAY003	39.2 oz Bottles	17	\$ 415.00	\$ 7,055.00
1.B.11	Velista Fungicide	Manufacturer: SYNGENTA Model No.: VELISTA001	22 oz Bottle	30	\$ 220.00	\$ 6,600.00
CATEGORY 1.C - INSECTICIDES						
1.C.1	Bifenthrin Golf & Nursery 7..9F	Manufacturer: QUALIPRO Model No.: BIFENTH001	Gallon	30	\$ 42.00	\$ 1,260.00
1.C.2	Advion Ant Insecticide	Manufacturer: SYNGENTA Model No.: ADVION021	25 lb Bags	30	\$ 285.00	\$ 8,550.00
1.C.3	Extinguish Fire Ant Bait	Manufacturer: WELLMARK Model No.: EXTING541	25 lb Bags	40	\$ 170.00	\$ 6,800.00
1.C.4	Top Choice Insecticide	Manufacturer: BAYER Model No.: TOPCHOI004	50 lb Bags	30	\$ 76.00	\$ 2,280.00
1.C.5	Avid Insecticide	Manufacturer: SYNGENTA Model No.: AVID002	Gallon	20	\$ 530.00	\$ 10,600.00
CATEGORY 1.D - FERTILIZERS						
1.D.1	18-3-18 65% Methalene Urea Greens Grade		50 lb Bags	360	\$ 30.00	\$ 10,800.00
1.D.2	K-Mag 0-0-22 Greens Grade		50 lb Bags	600	\$ 14.50	\$ 8,700.00
1.D.3	21-0-0 Greens Grade		50 lb Bags	320	\$ 10.25	\$ 3,280.00
1.D.4	12-24-10 Starter Greens Grade		50 lb Bags	230	\$ 28.40	\$ 6,532.00
1.D.5	Peletized Gypsum Greens Grade		50 lb Bags	600	\$ 7.25	\$ 4,350.00
1.D.6	UFLEX 46-0-0		50 lb Bags	80	\$ 25.42	\$ 2,033.60
1.D.7	14-14-14, Fairway Grade Total N 14%, 5.48% Ammonical Nitrogen, 8.52 Urea Nitrogen, Available Phosphate (PO) 14%, Souble Potash 14%, Iron (Fe) 2%		50 lb Bags	120	\$ 15.75	\$ 1,890.00
1.D.8	19-19-19 Fairway grade, 7.42% ammoniacal nitrogen, 11.57% urea nitrogen, available phosphate (K205) 19%, soluble potash (K20) 19%, Chiorline (Ci) 15%		50 lb Bags	40	\$ 17.25	\$ 690.00

1.D.9	15-5-10 W / PCSCU Fairway grade, 15% Total N, 1.96% ammoniacal nitrogen, 13.04% urea nitrogen, available phosphate (P2O5) 5%, soluble potash (K2O) 8%, Chlorline (Cl) w / 1% RONSTAR		1000 lb Bags	30	\$ 649.00	\$ 19,470.00
1.D.10	Agra Rouse		Gallon	20	\$ -	\$ -
1.D.11	HydraHume		2.5 Gallons	25	\$ 45.00	\$ 1,125.00
1.D.12	Potassium Carbonate		50 lb Bags	40	\$ -	\$ -
1.D.13	Renova		2.5 Gallons	40	\$ 137.50	\$ 5,500.00
1.D.14	Redox TurfRx Penecal, Calcium (Ca) 10%, @ @% Alcohols, C9-16, extoxlated		2.5 Gallons	20	\$ -	\$ -
1.D.15	Redox TurfRx Si, Calcium (Ca) 10%, 22% Silicon Dioxide (SiO2)		2.5 Gallons	10	\$ -	\$ -
1.D.16	Kickstand RTU		2.5 Gallons	15	\$ 117.50	\$ 1,762.50
1.D.17	Component N, 20% Total N, 4.60% Nitrate Nitrogen, 3.40% Ammonical Nitrogen, 12.0% Urea Nitrogen, Magnesium 1% water soluble Magnesium (Mg)		2.5 Gallons	40	\$ -	\$ -
1.D.18	Component CaB, Calcium (Ca) 16%, Boron (B) .50%		2.5 Gallons	40	\$ -	\$ -
1.D.19	Component K, Solubla Potash, 19.0% derived from Potassium Citrate & Corn Steep Liquor		2.5 Gallons	60	\$ -	\$ -
1.D.20	Ruckus, soluble Phosphate (P2O5) 6%, Soluble Potash (K2O) 12%,Magnesium (Mg) 1.0%, Boron (B) .10%, Iron (Fe) .50%, Manganese (Mn) .50%		2.5 Gallons	80	\$ -	\$ -
CATEGORY 1.E - GROWTH REGULATORS						
1.E.1	Primo Max Link Pack -	Manufacturer: SYNGENTA Model No.: PRIMO106	10 Gallons	2	\$ 2,740.00	\$ 5,480.00
1.E.2	Primo Max	Manufacturer: SYNGENTA Model No.: PRIMO105	Gallons	5	\$ 290.00	\$ 1,450.00
1.E.3	Anuew	Manufacturer: NUFARM Model No.: ANUEW001	1.5 lb Bag	133	\$ 108.90	\$ 14,483.70
CATEGORY 1.F - WETTING AGENTS						
1.F.1	Soaker Plus -	Manufacturer: HELENA Model No.: SOAKER9	2.5 Gallons	20	\$ 100.00	\$ 2,000.00
1.F.2	Soaker Plus M	Manufacturer: HELENA 30 GALLON Model No.: SOAKER10	55 Gallons	2	\$ 1,140.00	\$ 2,280.00
1.F.3	Cycle. 5% Carboxylic Adid, 90% Nonionic Surfactants, 5% Water	Manufacturer: N/A BY HELENA Model No.: NO BID	2.5 Gallon Jugs	60	\$ -	\$ -
1.F.4	Nutripath, 3.0% Humic Acid (derived from Leonardite), 8.5% Carboxylic Acis,17% Nonionoc surfactants, 71.5% inert	Manufacturer: N/A BY HELENA Model No.: NO BID SEE FIRM UP	2.5 Gallons	20	\$ -	\$ -
CATEGORY 1.G - MISCELLANEOUS PRODUCTS						
1.G.1	Spray Tank Cleaner	Manufacturer: HELENA Model No.: WIPEOUT002	Quart	60	\$ 14.00	\$ 840.00
1.G.2	Indicator Dye	Manufacturer: HELENA Model No.: SPRAYIN010	Quart	240	\$ 55.00	\$ 13,200.00
1.G.3	Spray Tank Defoamer	Manufacturer: HELENA Model No.: FOAMBUS153	Pint	96	\$ 9.00	\$ 864.00
1.G.4	Bayer Exteris Stressguard, 1% Fluopyram, 1.92% Trifloxystrobin	Manufacturer: BAYER Model No.: EXTERIS001	2.5 Gallons	10	\$ 286.00	\$ 2,860.00
1.G.5	Foam Indicator	Manufacturer: HELENA Model No.: ALIGN287	Gallon	20	\$ 45.00	\$ 900.00
1.G.6	Dynamic Surfactant	Manufacturer: HELENA Model No.: DYNEAM229	2.5 Gallons	40	\$ 105.00	\$ 4,200.00
TOTAL FOR CATEGORY 1 =						\$ 417,997.50

CATEGORY 2- NON-SPECIFIED SERVICES (For Informational Purposes Only)

This information will not be used in the evaluation of the bids and is for informational purposes only and there is no guarantee of purchase.

The City may wish to purchase associated parts that are not listed above in recognition of City's part needs. Indicate below the discount from MSRP, catalog or published price list you would charge the City. Include the catalog or published price list with your bid. There is no guarantee of purchase. This is a firm-fixed discount through the life of the contract.

ITEM NO.	ITEM DESCRIPTION	Mark-up from MSRP	Discount from MSRP
2.1	See Attached Catalog of Additional Products	0%	8%
2.2		0%	0%
2.3		0%	0%
2.4		0%	0%

CATEGORY 3 - ADDITIONAL PRODUCTS (For Informational Purposes Only)

The City may have a future need to purchase additional products and/or catalog items under this Contract. Purchase of these items would be on an "as needed" basis at the prices offered in the list below, and the City makes no guarantee of purchase. Information provided in the list below will not be used to evaluate lowest bid. Use additional sheets, if necessary.

ITEM NO.	ITEM DESCRIPTION	Unit	Unit Price
3.1	RESOLUTE 65 WG (5 LB BAG) SYNGENTA RESOLUT001 EQUIVALENT FOR BARRICADE 65 WG	5 LB	\$ 47.50
3.2	ARTAVIA 2 SC (1 GALLON) ATTICUS ARTAVIA002 HERITAGE LIQUID EQUIVALENT	1 GAL	\$ 390.00
3.2	RECEPTOR (2.5 GAL) HELENA RECEPT001 AGRO ROUSE EQUIVALENT	2.5 GAL	\$ 192.00
3.4	PRAMAXIS MEC (1 GALLON) ATTICUS PRAMAXI001 PRIMO 1 GAL EQUIVALENT	1 GAL	\$ 123.00
3.5	FIRM UP (2.5 GALLON) HELENA FIRMUP001	2.5 GAL	\$ 120.00
3.6	DIVANEM (0.5 GALLON) SYNGENTA DIVANEM001 EQUIVALENT TO AVID FOR NEMATODES	0.5 GAL	\$ 1,575.00
3.7			\$ -
3.8			\$ -

CATEGORY 4 - DOCUMENTATION

ITEM NO.	ITEM DESCRIPTION	
4.1	Per Scope of Work Section 4.1.2 1 Offeror submitted the following documentation, with their Offer package, if they submitted a "Buyer Approved Equal" product. 4.1.2.2.1 Identification of each product offered as an "equal" product; 4.1.2.2.2 Description reflecting the characteristics and level of quality that will satisfy the salient physical, functional, or performance characteristics of "equal" products specified in the solicitation; 4.1.2.2.3 Brand name; and 4.1.2.2.4 Specification sheets which includes manufacturer information, material weight, material composition, and accessory components	YES

CATEGORY 5 - DELIVERY TERMS

DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED

NUMBER OF DAYS AFTER RECEIPT OF ORDER THE OFFEROR SHALL DELIVERY THE ITEMS TO THE CITY: Per Scope of Work, Section 4.5.1. Deliver pesticide and fertilizer within 5-Calendar days after the order has been placed or at a mutually agreed upon time and date between the Contractor and the Contract Manager or Department Designee.

YES

DELIVERY METHOD: VENDOR DELIVERY

COMPANY NAME: HELENA AGRI ENTERPRISES

EMAIL ADDRESS: LOESCHT@HELENAAGRI.COM